

# Leiters Health Is Pioneering Precision in Pharmacy Services

Leiters Health blends a rich history, cutting-edge technology, and collaboration to revolutionize sterile compounding for hospitals and specialists **By Will Grant**



## Leiters Health Is Pioneering Precision in Pharmacy Services



▲ Leiters employee at work.

In the ever-evolving world of health-care, the demand for reliable, high-quality pharmaceutical solutions is more important than ever. Leiters Health is at the forefront of sterile compounding, delivering much needed compounded medications and pharmacy services that support healthcare professionals and their patients. Leiters Health began as a small family pharmacy nearly a century ago and has grown exponentially in the last seven years. This growth kicked off

with the passage of the Drug Quality and Security Act of 2013 (DQSA) of the Obama administration, which expanded FDA oversight of newly defined 503A and 503B organizations. Building on Leiters' legacy in ophthalmic products, the company's growth then accelerated with its entrance into the hospital services market. In 2017, Leiters Health registered its Denver facility with the FDA as a 503B outsourcing facility, which means it can supply healthcare facilities and

providers with large batches of compounded medications to have on hand as office stock as long as it meets the stringent quality and sterility standards of cGMP. With a rich history and an unwavering commitment to quality, Leiters Health is a trusted partner for hospital pharmacies, ophthalmologists, and retina surgeons.

### **A Legacy Rooted in Quality**

Established with the vision to provide the highest quality compounded

## Leiters Health Is Pioneering Precision in Pharmacy Services

medications, Leiters Health has grown into a leading 503B provider in healthcare. Over the years, the company has honed its expertise in creating compounded medications that adhere to the highest quality and sterility standards. Leiters' state-of-the-art facilities and strict quality controls ensure that healthcare providers can rely on their products to meet the needs of their patients.

### Supporting Hospital Pharmacies

Hospital pharmacies operate in a high-pressure environment where precision and reliability are nonnegotiable. Leiters Health plays a crucial role in alleviating pharmacy challenges by offering ready-to-use, sterile, compounded medications. This allows hospital pharmacists to focus on patient care rather than time-consuming compounding processes.

By partnering with Leiters, hospitals gain access to a consistent supply of medications that meet FDA standards. Leiters' solutions may also help reduce medication errors, eliminate waste, streamline workflows, and ensure that hospitals are equipped to manage critical situations effectively.

### Empowering Ophthalmologists and Retina Surgeons

Ophthalmology and retina care are specialized fields that require precision-tailored pharmaceutical solutions. Leiters Health understands the unique needs of these professionals and provides compounded and repackaged medications that support procedures ranging from cataract surgeries to retinal treatments.

Its ophthalmic products, such as pre-filled syringes and sterile solutions, simplify surgical preparation, reduce the risk of contamination, and, because of the reliability of sterility and dosing precision, support patient safety. By delivering consistent quality, Leiters empowers ophthalmologists and retina surgeons to focus on what matters most: patient care.



▲▼ Leiters employee at work.



Rene Apolinario/Courtesy of Leiters Health

## Leiters Health Is Pioneering Precision in Pharmacy Services

### A Commitment to Community and Collaboration

Leiters Health is deeply committed to fostering relationships within the healthcare community. By engaging with healthcare professionals, sharing knowledge, and supporting initiatives that improve patient outcomes, the company solidifies its role as more than just a service provider—it becomes a partner in care.

Leiters Health also has a unique pharmacy advisory model, bringing together pharmacy leaders from thirteen leading health systems. The company is proud to work closely with these health systems to understand and respond to pharmacy challenges with real-world, innovative solutions. This partnership-oriented approach ensures that health systems can influence the product portfolio, proactively anticipate and address drug supply needs to gain greater control over their supply chain, and ensure their patients have a continuous supply of critical drugs.

### Supporting Opioid Reduction Efforts in Healthcare

The opioid epidemic remains a significant public health crisis, with healthcare providers tasked to find effective strategies to manage pain while reducing reliance on opioids. Leiters Health is making a meaningful impact by offering innovative sterile compounding solutions that support healthcare providers in their efforts to implement opioid-sparing practices.

“We put a stake in the ground to be a leader and solution provider to help our partners reduce the use of opioids,” says Marc Mullen, chief commercial officer of Leiters Health.

One example of this is its partnership with Avanos Medical, the manufacturer of the ON-Q\* Pain Relief System. ON-Q\* is an elastomeric drug delivery system used for opioid-sparing post-surgical pain management. To ease the in-house hospital compounding challenges, Leiters Health offers the healthcare market a pharmacy prefill service that allows hospitals to procure ready-to-use pumps filled with ropivacaine or bupivacaine.

Leiters Health also offers a variety of opioid-free, ready-to-administer pre-filled medication syringes, including patient-controlled analgesia syringes. Whether in a hospital operating room, an outpatient clinic, or a specialized surgical center, Leiters Health’s solutions empower clinicians to

deliver the best possible care for their patients.

### The Road Ahead

Looking to the future, Leiters Health remains dedicated to innovation and excellence. By continually investing in automation, compliance, and employee development, the company is evolving to serve the needs of healthcare. Leiters Health is a testament to how a steadfast commitment to quality and service can transform healthcare. For hospital pharmacies, ophthalmologists, and retina surgeons, Leiters is more than an outsourcing facility; it’s a reliable partner devoted to supporting their mission of saving and improving lives.

As the company continues to grow and innovate, its legacy of excellence serves as a beacon of trust for the healthcare community, ensuring that every dose it delivers contributes to better health outcomes and brighter futures. **AHL**

## WORKING TO END DRUG SHORTAGES

Drug shortages present a critical challenge in healthcare, impacting the availability of essential medications needed for lifesaving treatments. To address this issue, organizations like Angels for Change have emerged as advocates for patients and providers. This nonprofit organization works to prevent and resolve drug shortages by collaborating with manufacturers, distributors, healthcare providers, and policymakers. Leiters Health is proud to sponsor and work closely with this organization in support of its mission. This partnership underscores both organizations’ shared commitment to mitigating the impact of drug shortages on patient care.