

Company Overview

OVERVIEW

Leiters, founded in 1926, is a trusted FDA-registered 503B outsourcing provider of high-quality compounded sterile preparations and pharmacy services.

Our Vision is to make the world a healthier place to live. Our Mission is to deliver better medicine to more people. Our Values are: Collaborative, Honest, Innovative, Results Orientated, and Passionate.

THE PROBLEM

Healthcare providers today are challenged to do more with less while trying to improve patient care. Healthcare organizations that perform sterile drug compounding in-house continue to face new, heightened quality and patient safety requirements and intensive regulatory oversight to assure compliance with regulatory guidelines.

As regulations continue to evolve, it is becoming more difficult for hospitals, surgery centers and clinics to safely and effectively compound drugs in house. They face additional in-house challenges as well such as:

- Continuing drug shortages and escalating drug costs.
- Shorter in house shelf life can lead to medication waste.
- Costly investments in equipment and staff training to ensure compliance.

Due to these in-house challenges, many healthcare providers are choosing to outsource their compounding to FDA-registered 503B outsourcing providers. However, not all 503B vendors are the same. The selection of a 503B provider is an important decision that requires thoughtful assessment and vetting of any potential vendor. Pharmacy leaders must do their due diligence to fully assess the quality, safety and track record of any potential 503B partner.

THE SOLUTION

Leiters provides hospitals, surgery centers, clinics and physician offices access to high-quality compounded sterile preparations. Our team of experts in cGMP, sterile pharmaceutical manufacturing, repackaging, and compounding provide a sophisticated understanding of what it takes to elevate quality and consistency of supply in outsourcing. We combine our team, our robust processes and our state-of-the-art outsourcing facility to ensure the highest quality products and services.

Through 3 key pillars, People, Place and Product, Leiters is elevating the standards in pharmaceutical outsourcing.

PEOPLE

- A highly trained team of experts ensures quality, consistency and compliance with all released products.
- Relevant industry experience with sterile injectable pharmaceutical companies, hospital pharmacies, and academia.
- Our customer experience team of regional based account representatives, account managers and customer service specialists work together to provide your facility with well-informed, consistent and reliable service.

PLACE

- Our automation and sterile manufacturing systems and processes maximize production efficiency and minimize the risk of human contamination and human error.
- FDA-registered and inspected, cGMP compliant 503B outsourcing provider.
- Licensed to ship to all 50 states (+ the District of Columbia).

PRODUCT

- Broad comprehensive hospital and ophthalmology portfolio.
- All sterile preparations are produced under 503B of the FD&C act (503B Guidance), Current Good Manufacturing Practices (cGMP) and USP <797>.
- Release, stability, potency and sterility testing performed on every batch made.
- Certificate of Analysis (CoA) provided with every shipment.

OUR PRODUCTS AND SERVICES

Leiters provides medicines and pharmacy services across the continuum of care including hospitals, surgery centers, clinics and physician offices.

HOSPITAL AND SURGERY CENTER PRODUCTS AND SERVICES

- IV Solutions including:
 - IV Bags
 - Concentrated Vials
- Pre-filled syringes including PCAs
- Expanded Pain Services portfolio to support ERAS and Opioid reduction strategies
- ON-Q* Pain Relief System fill service

OPHTHALMOLOGY PRODUCTS AND SERVICES

- Pre-filled syringes, vials and dropper bottles
- Comprehensive portfolio including:
 - Injections, antibiotics, dilating agents and topical anesthetics
- FDA Compliant Repackaged Avastin® Service
 - Multiple presentations available based on physician preference

KEY PARTNERS

We are partnered with many market leading innovative healthcare companies that compliment what we do here at Leiters. The products and services offered by these companies may provide additional value to your organization.

AVANOS



TheAcademy



GROUP PURCHASING ORGANIZATION PARTNERS

We have been thoroughly audited and contracted by all the national GPOs as well as many other IDN's.



HEALTH SYSTEM INVESTORS



PRIVATE EQUITY INVESTORS

