

# Company Overview

## OVERVIEW

Leiters, founded in 1926, is a trusted FDA-registered 503B outsourcing provider of high-quality hospital and ophthalmology compounded sterile preparations.

*Our Vision is to make the world a healthier place to live. Our Mission is to deliver better medicine to more people.*

## THE PROBLEM

Healthcare providers today are challenged to do more with less while trying to improve patient care. Healthcare organizations that perform sterile drug compounding in-house continue to face new, heightened quality and patient safety requirements and intensive regulatory oversight to assure compliance with regulatory guidelines.

As regulations continue to evolve, it is becoming more difficult for hospitals, surgery centers and clinics to safely and effectively compound drugs in house. They face additional in-house challenges as well such as:

- Continuing drug shortages and escalating drug costs
- Shorter in house shelf life can lead to medication waste
- Costly investments in equipment and staff training to ensure compliance

Due to these in-house challenges, many healthcare providers are choosing to outsource their compounding to FDA-registered 503B outsourcing providers. However, not all 503B vendors are the same. The selection of a 503B provider is an important decision that requires thoughtful assessment and vetting of any potential vendor. Pharmacy leaders must do their due diligence to fully assess the quality, safety and track record of any potential 503B partner.

## THE SOLUTION

Leiters provides hospitals, surgery centers, clinics and physician offices access to high-quality compounded sterile preparations. Our team of experts in sterile pharmaceutical manufacturing, repackaging, and compounding provide a sophisticated understanding of what it takes to elevate quality and consistency of supply in outsourcing. We combine our team, our robust processes and our state-of-the-art outsourcing facility to ensure the highest quality products and services.

Through 3 key pillars, People, Place and Product, Leiters is elevating the standards in pharmaceutical outsourcing.

### PEOPLE

- Highly trained multifunctional teams of pharmaceutical experts ensure quality and regulatory compliance for all released products
- Relevant industry experience with sterile injectable pharmaceutical companies, hospital pharmacies, and academia
- Our customer experience team of regional based account representatives, account managers and customer service specialists work together to provide your facility with trusted and reliable service

### PLACE

- FDA-registered and inspected, cGMP compliant 503B outsourcing provider
- Licensed to ship to all 50 states (+ the District of Columbia)
- Continuous facility environmental monitoring to maintain product quality standards

### PRODUCT

- Broad comprehensive hospital and ophthalmology portfolio
- All sterile preparations are produced under 503B of the FD&C act (503B Guidance), Current Good Manufacturing Practices (cGMP) and USP <797>
- Release, stability, potency and sterility testing performed on every batch made
- Certificate of Analysis (CoA) provided with every shipment

## OUR PRODUCTS AND SERVICES

Leiters provides medicines and pharmacy services across the continuum of care including hospitals, surgery centers, clinics and physician offices.

### HOSPITAL AND SURGERY CENTER PRODUCTS AND SERVICES

- Pre-filled syringes, vials and bags
- Avanos ON-Q\* Pain Relief System-fill service
- Opioid-free surgical pain services medications
- Compatible with the Kit Check automated - medication tray management system
- Cardioplegic solutions
- Partnered with Prodigy Health to provide access to their innovative pharmacy supply chain services

### OPHTHALMOLOGY PRODUCTS AND SERVICES

- Pre-filled syringes, vials and dropper bottles
- Comprehensive portfolio including:
  - Injections, antibiotics, dilating agents and topical anesthetics
- FDA Compliant Repackaged Avastin® Service
  - Multiple presentations available based on physician preference
- Compatible with Besse Medical's inventory management systems, CubixxMD® and PODIS Plus®

## KEY PARTNERS

Our *industry partners*: We are partnered with many market leading innovative healthcare companies that compliment what we do here at Leiters. The products and services offered by these companies may provide additional value to your organization.



Our *customer partners*: We provide our products and services to many leading health systems, community hospitals, clinics and physician offices including:



For a full list of our customers or to learn more about our partners, please contact us.

## LEITERS BY THE NUMBERS

50<sup>+</sup>D.C. State Pharmacy Licenses

150<sup>+</sup> Products currently in our portfolio

60,000<sup>SF</sup> Facility in Denver

975 Number of customers we serve

## INVESTORS



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